## Message Text

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PAGE 01 STATE 092178 ORIGIN STR-07

INFO OCT-01 NEA-10 IO-13 ISO-00 STRE-00 EB-08 AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01 DOE-15 /124 R

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R 110100Z APR 78 FM SECSTATE WASHDC TO AMEMBASSY TEL AVIV INFO USMISSION GENEVA

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USMTN

E.O. 11652: N/A

TAGS: ETRD, IS

SUBJECT: US/ISRAEL TRADE DISCUSSIONS

- 1. FOLLOWING IS SUMMARY OF RECENT DISCUSSIONS BETWEEN DEPUTY STR WOLFF AND DEPUTY DIRECTOR FOR FOREIGN TRADE OF MINISTRY OF INDUSTRY COHEN.
- 2. MTN COHEN INDICATED THAT ISRAEL WOULD NOT BIND TARIFF CONCESSIONS MADE IN US/ISRAEL GSP UNDERSTANDING SINCE IT WOULD BENEFIT NEITHER U.S. NOR ISRAEL. UNDER PREFERENTIAL AGREEMENT ISRAEL HAS BOUND MARGIN BETWEEN EC PREFERENTIAL LIMITED OFFICIAL USE

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PAGE 02 STATE 092178

DUTIES AND GATT BOUND RATE, BUT HAS NO COMMITMENT TO MAINTAIN PREFERENCE MARGIN FROM APPLIED RATE. ISRAEL IS UNDER NO OBLIGATION TO REDUCE PREFERENTIAL DUTY TO EC UNLESS BOUND DUTY IS REDUCED. THUS BINDING WOULD RESULT IN GREATER PREFERENCES AGAINST U.S. EXPORTERS AND A FREE RIDE FOR EC. HOWEVER COHEN INDICATED THAT PERHAPS THROUGH CEILING BINDING, DELAYED BINDING, OR LAGGING THE REDUCTION IN THE LEVEL

OF BOUND TARIFFS BEHIND THE REDUCTION IN THE ACTUAL DUTY, ISRAEL WOULD BE ABLE TO MINIMIZE THE PREFERENCE MARGIN. COHEN INDICATED THAT HE WAS UNABLE TO BE MORE SPECIFIC, SINCE MORE ANALYSIS WAS NEEDED.

- 3. GSP WOLFF NOTED COMPLAINTS BY TEXTILE INDUSTRY OF LOST BUSINESS DUE TO REINSTITUTION OF TARIFF PREFERENCE IN FAVOR OF EC AND STRESSED THAT THIS WAS IN VIOLATION OF US/ISRAEL GSP UNDERSTANDING. COHEN MAINTAINED THAT US WAS NOT HURT BY RECENT TARIFF MODIFICATION WHICH WAS AIMED AT FAR EAST SUPPLIERS. NEVERTHELESS, HE ADMITTED THAT CERTAIN MODIFICATIONS WERE IN CONTRAVENTION OF THE SPECIFIC PROVISIONS OF THE GSP UNDERSTANDING.
- 4. IT WAS AGREED THAT AT FUTURE DATE PERHAPS IN APRIL, THERE WOULD BE DETAILED CONSULTATIONS IN TEL AVIV OR GENEVA ON MTN AND GSP ISSUES. VANCE

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